

**MONTGOMERY ALCOHOLIC
BEVERAGE CONTROL BOARD**

**BASIC FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION**

March 31, 2012 and 2011

JBW

J. B. WATSON & Co., P.L.L.C.
Certified Public Accountants

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INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

Board of Directors
Montgomery Alcoholic Beverage Control Board
Biscoe, North Carolina

We have compiled the accompanying Statements of Net Assets of Montgomery Alcoholic Beverage Control Board as of March 31, 2012 and 2011, and the related Statements of Revenues, Expenses, and Changes in Net Assets and Cash Flows for the nine months then ended and the accompanying supplementary information, which is presented only for supplementary analysis purposes. We have not audited or reviewed the accompanying financial statements and supplementary information and, accordingly, do not express an opinion or provide any assurance about whether the financial statements and supplementary information are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements and supplementary information in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements and supplementary information.

Our responsibility is to conduct the compilations in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements and supplementary information without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements or supplementary information.

J. B. Watson + Co., PLLC

May 15, 2012

BASIC FINANCIAL STATEMENTS

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
STATEMENTS OF NET ASSETS
March 31, 2012 and 2011

	<u>2012</u>	<u>2011</u>
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 127,203	\$ 154,060
Inventory	<u>282,526</u>	<u>223,165</u>
TOTAL CURRENT ASSETS	<u>409,729</u>	<u>377,225</u>
CAPITAL ASSETS		
Land	20,000	20,000
Building and improvements	146,987	146,987
Furniture and equipment	<u>124,088</u>	<u>121,908</u>
	291,075	288,895
Accumulated depreciation	<u>(230,887)</u>	<u>(222,671)</u>
	<u>60,188</u>	<u>66,224</u>
TOTAL ASSETS	<u>\$ 469,917</u>	<u>\$ 443,449</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Current portion of long-term debt	\$ 5,417	\$ 5,417
Accounts payable and accrued expenses	<u>97,600</u>	<u>94,425</u>
TOTAL CURRENT LIABILITIES	103,017	99,842
NONCURRENT LIABILITIES		
Installment purchase payable less current portion	<u>2,708</u>	<u>8,125</u>
TOTAL LIABILITIES	<u>105,725</u>	<u>107,967</u>
NET ASSETS		
Invested in capital assets, net of related debt	52,063	52,682
Restricted for:		
Working capital	37,146	35,356
Unrestricted	<u>274,983</u>	<u>247,444</u>
TOTAL NET ASSETS	<u>364,192</u>	<u>335,482</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 469,917</u>	<u>\$ 443,449</u>

See the accompanying notes and accountants' report.

**MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN
NET ASSETS**

For the Nine Months Ended March 31, 2012 and 2011

	<u>2012</u>	<u>2011</u>
OPERATING REVENUES		
Liquor sales	\$ 896,210	\$ 852,506
Mixed beverage sales	<u>42,326</u>	<u>40,886</u>
TOTAL GROSS SALES	<u>938,536</u>	<u>893,392</u>
DEDUCT TAXES ON GROSS SALES		
State excise tax	206,237	196,196
Rehabilitation tax	3,901	3,813
Mixed beverage tax (Revenue)	3,689	3,597
Mixed beverage tax (Human Resources)	<u>369</u>	<u>360</u>
TOTAL TAXES	<u>214,196</u>	<u>203,966</u>
NET SALES	724,340	689,426
COST OF LIQUOR SALES	<u>488,908</u>	<u>472,705</u>
GROSS PROFIT ON SALES	<u>235,432</u>	<u>216,721</u>
OPERATING EXPENSES		
Store expenses	166,104	174,861
Administrative expenses	42,491	41,621
Depreciation expense	<u>5,556</u>	<u>7,654</u>
TOTAL OPERATING EXPENSES	<u>214,151</u>	<u>224,136</u>
INCOME (LOSS) FROM OPERATIONS	21,281	(7,415)
NONOPERATING REVENUES		
Interest income	<u>176</u>	<u>162</u>
CHANGE IN NET ASSETS BEFORE DISTRIBUTIONS	21,457	(7,253)
Law enforcement distributions	<u>-</u>	<u>-</u>
CHANGE IN NET ASSETS BEFORE PROFIT DISTRIBUTIONS	<u>21,457</u>	<u>(7,253)</u>
PROFIT DISTRIBUTIONS		
Towns	-	-
County	<u>-</u>	<u>-</u>
TOTAL PROFIT DISTRIBUTIONS	<u>-</u>	<u>-</u>
CHANGE IN NET ASSETS	21,457	(7,253)
NET ASSETS, BEGINNING	<u>342,735</u>	<u>342,735</u>
NET ASSETS, ENDING	<u>\$ 364,192</u>	<u>\$ 335,482</u>

See accompanying notes and accountants' report.

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
STATEMENTS OF CASH FLOWS
For the Nine Months Ended March 31, 2012 and 2011

	<u>2012</u>	<u>2011</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash received from customers	\$ 1,001,361	\$ 961,683
Liquor taxes paid	(212,623)	(202,164)
Cash payments to suppliers for goods and services	(533,404)	(478,432)
Cash payments to employees for services	(142,139)	(145,775)
Other operating expenses	(57,500)	(58,362)
Liquor sales taxes paid	<u>(62,642)</u>	<u>(67,625)</u>
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	<u>(6,947)</u>	<u>9,325</u>
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Acquisition of capital assets	-	(10,000)
Principal paid on debt	<u>(4,063)</u>	<u>(2,708)</u>
NET CASH USED BY CAPITAL AND RELATED FINANCING ACTIVITIES	<u>(4,063)</u>	<u>(12,708)</u>
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES		
Law enforcement distributions	(255)	-
Profit distributions to County and Towns	<u>(2,293)</u>	<u>-</u>
NET CASH USED BY NONCAPITAL FINANCING ACTIVITIES	<u>(2,548)</u>	<u>-</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest income	<u>176</u>	<u>162</u>
NET DECREASE IN CASH AND CASH EQUIVALENTS	(13,382)	(3,221)
CASH AND CASH EQUIVALENTS, BEGINNING	<u>140,585</u>	<u>157,281</u>
CASH AND CASH EQUIVALENTS, ENDING	<u>\$ 127,203</u>	<u>\$ 154,060</u>

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
STATEMENTS OF CASH FLOWS
For the Nine Months Ended March 31, 2012 and 2011

	<u>2012</u>	<u>2011</u>
RECONCILIATION OF INCOME (LOSS) FROM OPERATIONS TO		
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:		
Income (loss) from operations	\$ 21,281	\$ (7,415)
Adjustments to reconcile income (loss) from operations to net cash provided (used) by operating activities:		
Depreciation	5,556	7,654
Changes in assets and liabilities:		
(Increase) decrease in inventory	(28,290)	10,384
Decrease in accounts payable and accrued expenses	<u>(5,494)</u>	<u>(1,298)</u>
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	<u>\$ (6,947)</u>	<u>\$ 9,325</u>
NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES:		
Acquisition of cash register system and equipment through installment purchase	<u>\$ -</u>	<u>\$ 16,250</u>

See accompanying notes and accountants' report.

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
NOTES TO THE FINANCIAL STATEMENTS
March 31, 2012 and 2011

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Principles used in determining the scope of the entity for financial reporting

Montgomery ABC Board is a corporate body with powers outlined by G.S. 18B-701. The Town councils of Biscoe, Candor, Mt. Gilead, Star, and Troy appoint the ABC Board. The basic criteria of oversight responsibility was used to determine that the Towns do not exercise sufficient control to warrant inclusion of the ABC Board as part of the Towns' reporting entities.

Effective January 1, 2009, the Montgomery County Board of Commissioners will appoint a board member in addition to the members appointed by the Town councils of Biscoe, Candor, Mount Gilead, Star, and Troy. This change to the ABC Board necessitated a change in the legal corporate name from Montgomery Municipal Alcoholic Beverage Control Board to Montgomery Alcoholic Beverage Control Board.

B. Organizational History

The Board was organized under the provisions of Senate Bill #170, Chapter 145 of the North Carolina legislature, General Assembly of 1969, March 31, 1969, and implemented by citywide elections in the Towns of Biscoe and Mount Gilead, North Carolina held May 6, 1969. The Town councils of Biscoe, Candor, Mount Gilead, Star, and Troy each appointed one member to serve on the Board.

The ABC Board, as provided by North Carolina Alcoholic Beverage Control laws, operates two retail liquor stores. North Carolina General Statute 18B-805(c)(2)(3) requires the ABC Board to expend at least 5% of profits for law enforcement.

C. Basis of Presentation

All activities of the Board are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are (a) financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided periodic determination of revenues earned, expenses incurred, and/or the change in net assets is appropriate for capital maintenance, public policy, management control, accountability, or other purposes.

D. Basis of Accounting

The financial statements have been prepared using the accrual basis of accounting. All sales are made by cash, check, debit or credit card and recorded at the time of sale. Other revenues are recorded when earned. Expenses are recognized when incurred. The ABC Board

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
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distinguishes operating revenues and expenses from nonoperating items. Operating revenues include liquor, mixed beverage, and wine sales. Operating expenses include cost of sales, store expenses, administrative expenses, and depreciation of capital assets. All revenues and expenses not meeting these definitions are reported as nonoperating revenues and expenses.

As permitted, the Board has elected to apply only applicable FASB Statements and Interpretations issued before November 30, 1989, in its proprietary operation, unless those pronouncements conflict with or contradict GASB pronouncements.

E. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the statement of net assets date and reported amounts of revenue and expenses during the reporting period. Estimates are used to determine depreciation expense, the allowance for doubtful accounts, and certain claims and judgment liabilities, among other accounts. Actual results may differ from those estimates.

F. Assets, Liabilities, and Net Assets

Deposits

All deposits of the ABC Board are made in board-designated official depositories and are collateralized as required by state law [G.S.159-31]. The ABC Board may designate, as an official depository, any bank or savings association whose principal office is located in North Carolina. Also, the ABC Board may establish time deposit accounts such as NOW and SuperNOW accounts, money market accounts, and certificates of deposit.

All the ABC Board's deposits are either insured or collateralized by using one of two methods. Under the Dedicated Method, all deposits that exceed the federal depository insurance coverage level are collateralized with securities held by the ABC Board's agent in the ABC Board's name. Under the Pooling Method, which is a collateral pool, all uninsured deposits are collateralized with securities held by the State Treasurer's agent in the name of the State Treasurer. Since the State Treasurer is acting in a fiduciary capacity for the ABC Board, these deposits are considered to be held by the ABC Board's agent in the ABC Board's name. The amount of the pledged collateral is based on an approved averaging method for non-interest bearing deposits and the actual current balance for interest bearing deposits. Depositories using the Pooling Method report to the State Treasurer the adequacy of their pooled collateral covering uninsured deposits. The State Treasurer does not confirm this information with the ABC Board or the escrow agent. Because of the inability to measure the exact amount of collateral pledged for the ABC Board under the Pooling Method, the potential exists for undercollateralization, and this risk may increase in periods of high cash flows. However, the State Treasurer of North Carolina enforces strict standards of financial stability for each depository that collateralizes public deposits under the Pooling Method. The ABC Board has no policy regarding custodial credit risk for deposits.

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
NOTES TO THE FINANCIAL STATEMENTS
March 31, 2012 and 2011

At March 31, 2012 and 2011, the ABC Board's deposits had a carrying amount of \$124,498 and \$151,355, respectively, and bank balances of \$110,095 and \$147,840, respectively. At March 31, 2012, all of the ABC Board's bank balances were covered by federal depository insurance. At March 31, 2012 and 2011, the ABC Board's petty cash fund totaled \$2,705.

Investments

State law [G.S. 159-30 (c)] authorizes the ABC Board to invest in obligations of the United States or obligations fully guaranteed both as to principal and interest by the United States; obligations of the State of North Carolina; bonds and notes of any North Carolina local government or public authority; obligations of certain non-guaranteed federal agencies; certain high quality issues of commercial paper and bankers' acceptances; and the North Carolina Capital Management Trust (NCCMT), an SEC registered (2a-7) money market mutual fund. At March 31, 2012 and 2011, the ABC Board had no investments.

Cash and Cash Equivalents

For purposes of the Statements of Cash Flows, the ABC Board considers all highly liquid investments (including restricted assets, if any) with a maturity of three months or less when purchased to be cash equivalents.

Accounts Receivable

Montgomery ABC Board had no accounts receivable at March 31, 2012 and 2011.

Inventory

Inventory is valued at the lower of cost (FIFO) or market.

Capital Assets

Capital assets are stated at cost and are being depreciated over their estimated useful lives on a straight-line basis as follows:

	<u>Useful life of asset</u>
Building and improvements	20 yrs.
Furniture and equipment	5-10 yrs.

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
NOTES TO THE FINANCIAL STATEMENTS
March 31, 2012 and 2011

Capital asset activity for the nine months ended March 31, 2012, was as follows:

	<u>Beginning Balances</u>	<u>Increases</u>	<u>Decreases</u>	<u>Ending Balances</u>
Capital assets not being depreciated:				
Land	\$ 20,000	\$ -	\$ -	\$ 20,000
Capital assets being depreciated:				
Building and improvements	146,987	-	-	146,987
Furniture and equipment	<u>124,088</u>	<u>-</u>	<u>-</u>	<u>124,088</u>
Total capital assets being depreciated	<u>271,075</u>	<u>-</u>	<u>-</u>	<u>271,075</u>
Less accumulated depreciation for:				
Building and improvements	129,090	2,934	-	132,024
Furniture and equipment	<u>96,241</u>	<u>2,622</u>	<u>-</u>	<u>98,863</u>
Total accumulated depreciation	<u>225,331</u>	<u>5,556</u>	<u>-</u>	<u>230,887</u>
Capital assets, net	<u>\$ 65,744</u>			<u>\$ 60,188</u>

When an asset is disposed of, the cost and the related accumulated depreciation of the asset are removed from the books. Any gain or loss on the disposition is reflected in the earnings for the period.

Depreciation expense for the nine months ended March 31, 2012 and 2011, was \$5,556 and \$7,654, respectively.

Net Assets

Net assets consist of the following:

- a. Invested in capital assets, net of related debt - This component of net assets consists of capital assets, including any restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any borrowings that are attributable to the acquisition, construction, or improvement of those assets. If there are significant unspent related debt proceeds at period end, the portion of the debt attributable to the unspent proceeds is not included in the calculation of invested in capital assets, net of related debt. Rather, that portion of the debt is included in the same net assets component as unspent proceeds.
- b. Restricted for working capital - North Carolina Alcoholic Beverage Control Commission Rule [.0902] defines working capital as the total of cash, investments, and inventory less all unsecured liabilities. An ABC Board shall set its working capital requirements at not less than two weeks' average gross sales of the last fiscal year or greater than four months' average gross sales of the

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
NOTES TO THE FINANCIAL STATEMENTS
March 31, 2012 and 2011

last fiscal year. Average gross sales means gross receipts from the sale of alcoholic beverages less distributions required by State law [G.S. 18B-805 (b) (2), (3), and (4)].

- c. Unrestricted net assets - This component of net assets consists of net assets that do not meet the definition of *restricted* or *invested in capital assets, net of related debt*.

NOTE 2 – STEWARDSHIP, COMPLIANCE, AND ACCOUNTABILITY

Noncompliance with North Carolina General Statutes

No significant matters of noncompliance with fiscal and General Statute requirements have occurred.

NOTE 3 – PENSION PLAN OBLIGATIONS

Local Governmental Employees' Retirement System

Plan Description: The ABC Board contributes to the statewide Local Governmental Employees' Retirement System (LGERS), a cost-sharing, multiple-employer, defined benefit pension plan administered by the State of North Carolina. LGERS provides retirement and disability benefits to plan members and beneficiaries. Article 3 of G.S. Chapter 128 assigns the authority to establish and amend benefit provisions to the North Carolina General Assembly. The Local Governmental Employees' Retirement System is included in the Comprehensive Annual Financial Report (CAFR) for the State of North Carolina. The State's CAFR includes financial statements and required supplementary information for LGERS. That report may be obtained by writing to the Office of the State Controller, 1410 Mail Service Center, Raleigh, North Carolina 27699-1410 or by calling (919) 981-5454.

Funding Policy: Plan members are required to contribute six percent of their annual covered salary. The ABC Board is required to contribute at an actuarially determined rate. The ABC Board's current rate for employees not engaged in law enforcement is 7.07% of annual covered payroll. The Board does not employ any law enforcement officers. The contribution requirements of members and of the ABC Board are established and may be amended by the North Carolina General Assembly. The ABC Board's contributions to LGERS for the nine months ended March 31, 2012, 2011, and 2010, were \$6,319, \$6,233 and \$5,741, respectively. The contributions made by the ABC Board equaled the required contributions for each period.

Death Benefits

Montgomery Alcoholic Beverage Control Board has also elected to provide death benefits to employees through the Death Benefit Plan for members of the Local Governmental Employees' Retirement System (Death Benefit Plan), a multiple employer, State-administered, cost-sharing plan funded on a one-year term cost basis. The beneficiaries of those employees who die in active service after one year of contributing membership in the System or who die within 180

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
NOTES TO THE FINANCIAL STATEMENTS
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days after retirement or termination of service and have at least one year of contributing membership service in the System at the time of death are eligible for death benefits. Lump sum death benefit payments to beneficiaries are equal to the employee's 12 highest months salary in a row during the 24 months prior to the employee's death, but the benefit may not exceed \$50,000 or be less than \$25,000. All death benefit payments are made from the Death Benefit Plan. The Board has no liability beyond the payment of monthly contributions. Contributions are determined as a percentage of monthly payroll, based upon rates established annually by the State. Separate rates are set for employees not engaged in law enforcement and for law officers. Because the benefit payments are made by the Death Benefit Plan and not by the Board, the Board does not determine the number of eligible participants. For the nine months ended March 31, 2012, Montgomery Alcoholic Beverage Control Board made contributions to the State for death benefits of \$172. The Board's required contributions for employees not engaged in law enforcement represented 0.19% of covered payroll. The Board does not employ any law enforcement officers. The contributions to the Death Benefit Plan cannot be separated between the post employment benefit amount and the other benefit amount.

NOTE 4 – COMMITMENTS

The ABC Board had no commitments at March 31, 2012, outside of the normal course of operations.

NOTE 5 – LONG TERM DEBT AND LEASES

Installment Purchase Payable

Installment purchase payable consisted of the following at March 31, 2012:

On August 10, 2010, the ABC Board entered into an installment purchase contract with Carolina Data Systems to finance the purchase of cash register systems and equipment. The financing contract requires 36 monthly payments of \$451. Carolina Data Systems does not charge interest on this agreement.

\$ 8,125

The future minimum payments of the installment purchase as of March 31, 2012, are as follows:

Twelve Months Ending <u>March 31,</u>	<u>Principal</u>	<u>Interest</u>
2013	\$ 5,417	\$ -
2014	<u>2,708</u>	<u>-</u>
	<u>\$ 8,125</u>	<u>\$ -</u>

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
NOTES TO THE FINANCIAL STATEMENTS
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Changes in Long-Term Obligations

The following is a summary of changes in the ABC Board's long-term obligations for the nine months ended March 31, 2012:

	<u>Beginning Balance</u>	<u>Increases</u>	<u>Decreases</u>	<u>Ending Balance</u>	<u>Due Within One Year</u>
Installment purchase	\$ 12,188	\$ -	\$ 4,063	\$ 8,125	\$ 5,417

NOTE 6 – RELATED PARTY TRANSACTIONS

The ABC Board had no significant transactions involving related parties.

NOTE 7 – SUBSEQUENT EVENTS

No events have occurred from March 31, 2012, until the date of this report that would have a significant effect on the ABC Board's financial statements.

NOTE 8 – VACATION AND SICK LEAVE COMPENSATION

ABC Board employees may accumulate up to twenty-five days of earned vacation and such leave is fully vested when earned. Accumulated earned vacation was \$1,564 and \$2,254 at March 31, 2012 and 2011, respectively.

Employees can accumulate up to eight weeks of sick leave. Sick leave does not vest and cannot be used in the determination of length of service for retirement benefit purposes. Since the Board has no obligation for accumulated sick leave until it is actually taken, no accrual for sick leave has been made.

NOTE 9 – DISTRIBUTIONS OF INCOME

The Board has made distributions since its inception in 1969 as follows:

	<u>Current period</u>	<u>Total to date</u>
Montgomery County	\$ -	\$ 769,019
Town of Biscoe	-	265,344
Town of Candor	-	100,833
Town of Mount Gilead	-	268,420
Town of Star	-	115,656
Town of Troy	-	374,021
	<u>\$ -</u>	<u>\$1,893,293</u>

S.L. 1969 – 145 requires the entire profit, after deducting amounts required for law enforcement and retaining proper working capital, be paid annually to the County and Towns.

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
NOTES TO THE FINANCIAL STATEMENTS
March 31, 2012 and 2011

NOTE 10 – LAW ENFORCEMENT AND ALCOHOL EDUCATION EXPENSES

The ABC Board is required by law to expend at least 5% of its profits for law enforcement. The ABC Board is exempt, however, from the requirement that not less than 7% of its profits be expended for alcohol education. Profits are defined by law for these calculations as change in net assets before law enforcement and educational expenses, less the 3.5% markup provided for in G.S. 18B-804 (b) (5) and the bottle charge provided for in G.S. 18B-804 (b) (6b).

	<u>2012</u>	<u>2011</u>
Profit (loss) before distributions	\$ 21,457	\$ (7,253)
Less 3.5% tax and bottle charge	<u>(27,962)</u>	<u>(26,702)</u>
Profit (loss) subject to expense percentages	<u>\$ (6,505)</u>	<u>\$ (33,955)</u>
Law enforcement distributions - actual	<u>\$ -</u>	<u>\$ -</u>
Percent of profit	<u>- %</u>	<u>- %</u>

NOTE 11 – DISBURSEMENT OF TAXES INCLUDED IN SELLING PRICE

A state excise tax, at the rate of 30%, on the retail (net sales) price is charged monthly on liquor sales (excluding wine sales). Transactions for this account for the nine months ended March 31, 2012 and 2011, are summarized as follows:

	<u>2012</u>	<u>2011</u>
Taxes payable at July 1,	\$ 22,750	\$ 20,222
Taxes collected during the period	206,237	196,196
Taxes remitted to Department of Revenue during the period	<u>(205,127)</u>	<u>(194,446)</u>
Taxes payable at March 31,	<u>\$ 23,860</u>	<u>\$ 21,972</u>

The excise tax is computed in accordance with G.S. 18B-805 (i).

The accrued North Carolina excise tax at March 31, 2012 and 2011, was remitted to the North Carolina Department of Revenue in April, 2012 and 2011, respectively.

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
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A bottle charge of one cent on each bottle containing 50 milliliters or less and five cents on each bottle containing more than 50 milliliters is collected and distributed monthly to the County commissioners for alcohol education and rehabilitation. Payments to the County for the nine months ended March 31, 2012 and 2011, were based on the following bottle sales:

	<u>2012</u>	<u>2011</u>
Regular bottles	71,103 @ \$.05 = \$ 3,555	70,125 @ \$.05 = \$ 3,506
Mixed beverage bottles	1,968 @ \$.05 = 99	1,918 @ \$.05 = 96
Miniature bottles	24,733 @ \$.01 = <u>247</u>	21,123 @ \$.01 = <u>211</u>
	<u>\$ 3,901</u>	<u>\$ 3,813</u>

A “mixed beverage tax” at the rate of \$20 per 4 liters is charged on the sale of liquor to be resold as mixed beverages. One-half of the mixed beverage tax is submitted monthly to the Department of Revenue. Five percent of the mixed beverage tax is submitted monthly to the Department of Human Resources.

The mixed beverage tax for the nine months ended March 31, 2012 and 2011, was as follows:

	<u>2012</u>	<u>2011</u>
Department of Revenue (50%)	\$ 3,689	\$ 3,597
Department of Human Resources (5%)	369	360
Profit Retained (45%)	<u>3,322</u>	<u>3,237</u>
Total	<u>\$ 7,380</u>	<u>\$ 7,194</u>

NOTE 12 – SURCHARGE COLLECTED

The total amount of surcharge of \$5,597 and \$5,524 was collected for the nine months ended March 31, 2012 and 2011, respectively. (This rate is 85 cents per case sold.)

NOTE 13 – LIQUOR SALES TAX

The total amount of sales tax collected by the ABC Board and remitted to the Department of Revenue for the nine months ended March 31, 2012 and 2011, was \$62,825 and \$68,291, respectively. (This rate was 8% until June 30, 2011, and 7% beginning July 1, 2011.)

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NOTE 14 – RETAIL OUTLETS

The ABC Board operates two retail outlets:

Store #1 - 509 E. Main Street, Biscoe, NC 27209

	<u>2012</u>	<u>2011</u>
Gross Sales	\$ 685,068	\$ 658,938
Gross Profit	171,735	154,203
Change in Net Assets Before Profit Distributions	11,034	(10,395)

Store #2 - 202 North Wadesboro Blvd, Mt. Gilead, NC 27306

	<u>2012</u>	<u>2011</u>
Gross Sales	\$ 253,468	\$ 234,454
Gross Profit	63,697	62,518
Change in Net Assets Before Profit Distributions	10,423	3,142

NOTE 15 – WORKING CAPITAL

The ABC Board is required by the Alcoholic Beverage Control Commission rule [.0902] to set its working capital requirements at not less than two weeks average gross sales and not more than four months average gross sales of the last fiscal year. (Gross sales are gross receipts from the sale of alcoholic beverages less distributions as defined in G.S. 18B-805 (b), (2), (3), and (4).

The ABC Board's position on this requirement at March 31, 2012 and 2011, was as follows:

	<u>2012</u>	<u>2011</u>
Minimum requirement	\$ 37,146	\$ 35,356
Maximum allowable	321,928	306,412
Actual working capital	312,129	282,800

Montgomery ABC Board has met the working capital requirements at March 31, 2012 and 2011.

NOTE 16 – BREAKAGE EXPENSE

Breakage expense absorbed by the ABC Board was \$-0- and \$-0- for the nine months ended March 31, 2012 and 2011, respectively.

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
NOTES TO THE FINANCIAL STATEMENTS
March 31, 2012 and 2011

NOTE 17 – RISK MANAGEMENT

The ABC Board is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The ABC Board has commercial property, general liability, workmen's compensation, and employee health coverage. The Board also has liquor legal liability.

There have been no significant reductions in insurance coverage from coverage in the prior year, and settled claims have not exceeded coverage in any of the past three fiscal years.

In accordance with G.S. 18B-700(i), each board member and the employees designated as the general manager and finance officer are bonded in the amount of \$50,000 secured by a corporate security.

SUPPLEMENTARY INFORMATION

**MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
SCHEDULES OF STORE EXPENSES**

For the Nine Months Ended March 31, 2012 and 2011

	<u>2012</u>	<u>2011</u>
Salaries	\$ 125,076	\$ 126,915
Payroll taxes	9,598	9,974
Employees' retirement	6,319	6,233
Electricity	9,245	9,686
Water	894	878
Repairs and maintenance	1,148	3,625
Computer maintenance	7,109	7,488
Bags	73	1,360
Unloading	490	450
Supplies	688	1,221
Credit card fees	<u>5,464</u>	<u>7,031</u>
	<u>\$ 166,104</u>	<u>\$ 174,861</u>

See accountants' report.

MONTGOMERY ALCOHOLIC BEVERAGE CONTROL BOARD
SCHEDULES OF ADMINISTRATIVE EXPENSES
For the Nine Months Ended March, 2012 and 2011

	<u>2012</u>	<u>2011</u>
Telephone	\$ 2,115	\$ 2,391
Office supplies	1,085	1,304
Insurance and bonds	28,806	27,690
Travel and mileage	582	565
Board member fees	4,207	3,600
Auditing and accounting	4,350	4,350
Licenses and special tax	-	375
Dues, conventions, subscriptions, etc.	156	156
Bank charges	<u>1,190</u>	<u>1,190</u>
	<u>\$ 42,491</u>	<u>\$ 41,621</u>

See accountants' report.

North Carolina ABC Commission
ABC Board Monthly Sales Summary
April, 2012

Board	Retail Sales	MB Sales	Total Sales	% Change	Prev. Year Retail	Prev. Year MB	Credit Sales	Average Credit	Debit Sales	Average Debit
Altamonte Municipal ABC Board - 13	\$638,657	\$134,125	\$772,782	-4.54%	\$679,778	\$129,780	\$311,701	\$26	\$0	\$0
Albemarle ABC Board - 164	\$158,059	\$17,090	\$175,149	-5.75%	\$169,134	\$16,709	\$23,768	\$36	\$50,451	\$25
Andrews ABC Board - 1	\$39,769	\$517	\$40,286	-8.08%	\$42,677	\$1,150	\$13,858	\$26	\$0	\$0
Angier ABC Board - 2	\$90,324	\$132	\$90,456	-6.02%	\$95,612	\$641	\$41,664	\$26	\$0	\$0
Asheboro ABC Board - 174	\$181,822	\$30,176	\$211,998	-3.20%	\$191,130	\$27,882	\$83,736	\$27	\$0	\$0
Asheville ABC Board - 3	\$1,139,898	\$555,598	\$1,695,496	-0.34%	\$1,152,478	\$548,846	\$403,321	\$39	\$356,322	\$24
Beaufort County ABC Board - 4	\$337,294	\$14,490	\$351,784	-0.96%	\$335,774	\$19,431	\$55,587	\$35	\$90,224	\$23
Belville ABC Board - 132	\$196,203	\$0	\$196,203	-2.08%	\$200,366	\$0	\$46,240	\$32	\$68,135	\$25
Bertie County ABC Board - 5	\$47,641	\$229	\$47,870	-4.04%	\$49,687	\$197	\$13,077	\$26	\$0	\$0
Bessemer City ABC Board - 6	\$31,650	\$3,695	\$35,345	-7.47%	\$34,403	\$3,797	\$0	\$0	\$10,025	\$19
Black Mountain ABC Board - 7	\$115,859	\$11,145	\$127,004	6.03%	\$119,784	\$0	\$64,738	\$26	\$0	\$0
Blowing Rock ABC Board - 8	\$58,049	\$32,109	\$90,158	7.05%	\$55,962	\$28,257	\$39,320	\$37	\$0	\$0
Boone ABC Board - 152	\$293,307	\$69,931	\$363,238	-2.32%	\$308,527	\$63,338	\$165,385	\$28	\$0	\$0
Brevard ABC Board - 10	\$164,201	\$31,905	\$196,106	-0.98%	\$167,388	\$30,668	\$91,043	\$30	\$0	\$0
Brunswick ABC Board - 11	\$37,114	\$0	\$37,114	6.86%	\$34,731	\$0	\$10,589	\$23	\$0	\$0
Brunswick County ABC Board - 158	\$143,298	\$21,878	\$165,176	-12.45%	\$152,762	\$35,909	\$68,598	\$28	\$0	\$0
Bryson City ABC Board - 133	\$110,090	\$13,087	\$123,177	-25.59%	\$109,280	\$56,257	\$46,562	\$29	\$0	\$0
Bunn ABC Board - 12	\$48,219	\$0	\$48,219	-5.33%	\$50,934	\$0	\$21,545	\$23	\$0	\$0
Burnsville ABC Board - 183	\$59,369	\$2,061	\$61,430	8.34%	\$54,220	\$2,481	\$23,421	\$29	\$0	\$0
Calhoun ABC Board - 129	\$91,456	\$23,134	\$114,590	-7.31%	\$96,806	\$26,821	\$46,946	\$29	\$0	\$0
Camden County ABC Board - 14	\$84,542	\$0	\$84,542	2.34%	\$82,605	\$0	\$37,700	\$24	\$0	\$0
Canton ABC Board - 140	\$72,352	\$3,003	\$75,355	-3.95%	\$75,967	\$2,483	\$22,484	\$25	\$9,365	\$21
Carteret County ABC Board - 15	\$708,094	\$173,678	\$881,772	-2.31%	\$729,600	\$173,017	\$426,398	\$31	\$0	\$0
Caswell County ABC Board - 16	\$136,866	\$3,400	\$140,266	-3.42%	\$143,835	\$1,401	\$37,936	\$24	\$0	\$0
Catawba County ABC Board - 17	\$1,060,732	\$140,315	\$1,201,047	-2.62%	\$1,084,241	\$149,136	\$473,107	\$26	\$0	\$0
Chatham County ABC Board - 151	\$175,444	\$14,071	\$189,515	3.74%	\$173,419	\$9,262	\$117,303	\$33	\$0	\$0
Cherryville ABC Board - 145	\$72,505	\$2,078	\$74,583	-4.56%	\$75,558	\$2,589	\$28,546	\$24	\$0	\$0

Board	Retail		MB		Total Sales	% Change	Prev. Year Retail	Prev. Year MB	Credit Sales	Average Credit	Debit Sales	Average Debit
	Sales		Sales									
Chowan County ABC Board - 19	\$85,684	\$5,030	\$90,714	-7.39%	\$91,288	\$6,668	\$36,914	\$28	\$0	\$0		
Clay County ABC Board - 179	\$122,693	\$5,387	\$128,080	5.75%	\$119,018	\$2,101	\$65,276	\$35	\$0	\$0		
Clinton ABC Board - 20	\$116,864	\$9,344	\$126,208	-0.98%	\$120,009	\$7,450	\$35,122	\$24	\$0	\$0		
Columbus ABC Board - 157	\$36,601	\$216	\$36,817	-12.22%	\$39,963	\$1,980	\$10,023	\$26	\$8,044	\$24		
Concord ABC Board - 22	\$576,641	\$162,667	\$739,308	-5.94%	\$616,192	\$169,807	\$347,182	\$31	\$0	\$0		
Coollemae ABC Board - 155	\$55,130	\$3,586	\$58,716	-4.25%	\$59,180	\$2,145	\$22,092	\$24	\$0	\$0		
Cramerton ABC Board - 172	\$109,668	\$11,575	\$121,243	-5.92%	\$112,062	\$16,804	\$60,474	\$25	\$0	\$0		
Craven County ABC Board - 23	\$537,306	\$108,768	\$646,074	-0.16%	\$565,652	\$81,427	\$194,617	\$32	\$94,899	\$28		
Cumberland County ABC Board - 24	\$1,639,461	\$510,061	\$2,149,522	-9.19%	\$1,764,659	\$602,345	\$829,893	\$28	\$0	\$0		
Currituck County ABC Board - 25	\$230,582	\$29,768	\$260,350	-9.07%	\$249,771	\$36,551	\$146,160	\$35	\$0	\$0		
Dare County ABC Board - 26	\$716,436	\$273,306	\$989,742	3.60%	\$695,845	\$259,532	\$432,005	\$34	\$0	\$0		
Dobson ABC Board - 121	\$38,495	\$0	\$38,495	2.58%	\$37,525	\$0	\$12,374	\$24	\$0	\$0		
Dunn ABC Board - 27	\$141,990	\$4,810	\$146,800	-2.07%	\$144,387	\$5,520	\$49,242	\$24	\$0	\$0		
Durham County ABC Board - 28	\$1,530,659	\$448,125	\$1,978,784	-5.65%	\$1,666,348	\$430,956	\$910,927	\$28	\$0	\$0		
Eden ABC Board - 148	\$119,896	\$16,611	\$136,507	0.60%	\$118,096	\$17,600	\$38,320	\$24	\$0	\$0		
Edgecombe County ABC Board - 29	\$316,536	\$15,164	\$331,700	-3.67%	\$337,976	\$6,347	\$81,500	\$22	\$0	\$0		
Elizabethtown ABC Board - 144	\$85,906	\$3,776	\$89,682	-8.48%	\$94,148	\$3,839	\$28,422	\$25	\$0	\$0		
Elkin ABC Board - 146	\$84,007	\$4,269	\$88,276	-4.68%	\$88,029	\$4,586	\$34,588	\$25	\$0	\$0		
Fairmont ABC Board - 31	\$39,097	\$0	\$39,097	-19.12%	\$48,342	\$0	\$9,061	\$20	\$0	\$0		
Fletcher ABC Board - 159	\$118,999	\$4,677	\$123,676	-6.54%	\$126,193	\$6,140	\$75,685	\$27	\$0	\$0		
Forest City ABC Board - 168	\$123,883	\$7,624	\$131,507	-4.26%	\$128,964	\$8,394	\$46,892	\$25	\$0	\$0		
Franklin ABC Board - 160	\$159,937	\$15,105	\$175,042	-3.68%	\$163,051	\$18,682	\$37,323	\$35	\$47,058	\$26		
Franklin ABC Board - 33	\$62,869	\$703	\$63,572	7.81%	\$58,646	\$320	\$25,683	\$23	\$0	\$0		
Garland ABC Board - 34	\$18,401	\$0	\$18,401	-5.90%	\$19,554	\$0	\$4,623	\$24	\$0	\$0		
Gastonia ABC Board - 35	\$508,308	\$91,679	\$599,987	-6.38%	\$542,842	\$98,023	\$233,177	\$23	\$0	\$0		
Gates County ABC Board - 36	\$43,899	\$0	\$43,899	-5.14%	\$46,278	\$0	\$16,450	\$26	\$0	\$0		
Gibsonville ABC Board - 156	\$68,307	\$2,357	\$70,664	-1.08%	\$69,229	\$2,208	\$33,698	\$25	\$0	\$0		
Granite Falls ABC Board - 37	\$68,940	\$1,345	\$70,285	-6.39%	\$73,409	\$1,671	\$25,667	\$21	\$0	\$0		
Granville County ABC Board - 38	\$233,106	\$7,386	\$240,492	-2.78%	\$243,606	\$3,754	\$90,361	\$23	\$0	\$0		
Greene County ABC Board - 39	\$52,517	\$0	\$52,517	-7.30%	\$56,654	\$0	\$0	\$0	\$0	\$0		
Greensboro ABC Board - 40	\$2,142,324	\$720,111	\$2,862,435	-2.96%	\$2,192,939	\$756,700	\$1,045,298	\$25	\$0	\$0		

Board	Retail Sales	MB Sales	Total Sales	% Change	Prev. Year Retail	Prev. Year MB	Credit Sales	Average Credit	Debit Sales	Average Debit
Halifax County ABC Board - 41	\$314,079	\$17,387	\$331,466	-5.76%	\$334,006	\$17,718	\$79,842	\$23	\$0	\$0
Hanlet ABC Board - 42	\$61,623	\$908	\$62,531	-6.89%	\$66,008	\$1,150	\$20,086	\$21	\$0	\$0
Hendersonville ABC Board - 43	\$310,076	\$51,012	\$361,088	-2.98%	\$310,898	\$61,295	\$170,427	\$30	\$16,297	\$25
Hertford ABC Board - 45	\$66,668	\$608	\$67,276	-6.27%	\$70,706	\$1,069	\$27,227	\$28	\$0	\$0
Hertford County ABC Board - 44	\$153,467	\$5,470	\$158,937	-4.01%	\$156,866	\$8,707	\$41,893	\$24	\$0	\$0
High County ABC Board - 165	\$108,351	\$22,061	\$130,412	-3.70%	\$114,757	\$20,672	\$60,704	\$31	\$0	\$0
High Point ABC Board - 123	\$1,000,950	\$171,590	\$1,172,540	7.36%	\$939,821	\$152,295	\$598,710	\$30	\$0	\$0
Highlands ABC Board - 126	\$78,734	\$26,908	\$105,642	8.15%	\$73,073	\$24,606	\$53,756	\$41	\$0	\$0
Hoke County ABC Board - 46	\$77,513	\$7,303	\$84,816	-9.77%	\$86,108	\$7,890	\$29,301	\$25	\$0	\$0
Hyde County ABC Board - 130	\$56,649	\$27,830	\$84,479	79.39%	\$27,580	\$19,513	\$11,988	\$31	\$0	\$0
Indian Trail ABC Board - 180	\$175,701	\$20,106	\$195,807	9.05%	\$167,152	\$12,399	\$111,807	\$27	\$0	\$0
Johnston County ABC Board - 49	\$708,250	\$77,147	\$785,397	-3.26%	\$730,777	\$81,085	\$385,245	\$27	\$0	\$0
Jones County ABC Board - 50	\$72,871	\$0	\$72,871	-9.63%	\$80,637	\$0	\$25,817	\$23	\$0	\$0
Kenansville ABC Board - 51	\$31,917	\$674	\$32,591	-9.46%	\$34,899	\$1,096	\$9,962	\$22	\$0	\$0
Kings Mountain ABC Board - 154	\$92,767	\$7,514	\$100,281	2.76%	\$88,705	\$8,884	\$38,972	\$22	\$0	\$0
Lake Lure ABC Board - 136	\$38,145	\$13,487	\$51,632	-4.11%	\$37,366	\$16,477	\$27,455	\$30	\$0	\$0
Lake Waccamaw ABC Board - 52	\$22,555	\$0	\$22,555	-0.90%	\$22,759	\$0	\$6,385	\$22	\$0	\$0
Laurel Park ABC Board - 141	\$73,616	\$6,604	\$80,220	-0.17%	\$74,844	\$5,510	\$45,917	\$28	\$0	\$0
Lenoir City ABC Board - 125	\$204,498	\$14,527	\$219,025	-7.64%	\$220,613	\$16,534	\$70,974	\$25	\$0	\$0
Lenoir County ABC Board - 53	\$243,346	\$20,205	\$263,551	-4.28%	\$256,970	\$18,357	\$12,143	\$36	\$67,717	\$23
Lexington ABC Board - 54	\$248,493	\$22,510	\$271,003	-2.97%	\$253,385	\$25,903	\$91,368	\$23	\$0	\$0
Liberty ABC Board - 128	\$56,289	\$556	\$56,845	-3.39%	\$58,842	\$0	\$21,744	\$23	\$0	\$0
Lillington ABC Board - 55	\$77,809	\$10,743	\$88,552	-7.51%	\$88,979	\$6,761	\$32,501	\$25	\$0	\$0
Lincoln County ABC Board - 169	\$132,057	\$22,859	\$154,916	-4.44%	\$142,051	\$20,062	\$93,520	\$31	\$0	\$0
Lincolnton ABC Board - 56	\$141,908	\$12,648	\$154,556	-5.97%	\$150,237	\$14,135	\$70,079	\$25	\$0	\$0
Locust ABC Board - 173	\$78,510	\$4,375	\$82,885	6.74%	\$75,276	\$2,376	\$43,442	\$27	\$0	\$0
Louisburg ABC Board - 58	\$88,929	\$2,699	\$91,628	-1.82%	\$91,715	\$1,608	\$29,387	\$26	\$0	\$0
Lumberton ABC Board - 153	\$270,187	\$29,135	\$299,322	2.42%	\$262,889	\$29,367	\$86,093	\$24	\$0	\$0
Madison ABC Board - 59	\$73,671	\$2,983	\$76,654	-8.75%	\$81,920	\$2,085	\$35,177	\$24	\$0	\$0
Maggie Valley ABC Board - 134	\$101,529	\$15,778	\$117,307	3.03%	\$99,748	\$14,106	\$23,587	\$32	\$19,748	\$25
Marion ABC Board - 150	\$136,764	\$19,141	\$155,905	-3.07%	\$144,871	\$15,968	\$58,281	\$26	\$0	\$0

Board	Retail Sales		MB Sales		Total Sales	% Change	Prev. Year		Prev. Year		Credit		Average		Debit	
	Retail Sales	MB Sales	Total Sales	% Change			Prev. Year Retail	Prev. Year MB	Credit Sales	Average Credit	Debit Sales	Average Debit				
Martin County ABC Board - 60	\$127,373	\$2,390	\$129,763	-9.11%	\$140,477	\$2,288	\$38,219	\$23	\$0	\$0						
Maxton ABC Board - 61	\$42,574	\$0	\$42,574	-10.63%	\$47,637	\$0	\$9,472	\$20	\$0	\$0						
Mecklenburg County ABC Board - 62	\$5,319,087	\$3,013,131	\$8,332,218	0.54%	\$5,367,589	\$2,919,893	\$1,486,732	\$34	\$1,952,156	\$25						
Monroe ABC Board - 63	\$294,838	\$57,626	\$352,464	-4.26%	\$317,876	\$50,267	\$120,255	\$26	\$0	\$0						
Montgomery ABC Board - 64	\$87,193	\$3,462	\$90,655	-17.93%	\$102,517	\$7,949	\$26,055	\$27	\$0	\$0						
Moore County ABC Board - 65	\$518,601	\$203,313	\$721,914	-1.20%	\$534,639	\$196,053	\$316,613	\$35	\$0	\$0						
Mooreville ABC Board - 66	\$463,196	\$109,010	\$572,206	-5.15%	\$482,296	\$120,982	\$314,423	\$32	\$0	\$0						
Morganton ABC Board - 67	\$182,050	\$15,833	\$197,883	-9.35%	\$197,586	\$20,698	\$76,026	\$26	\$0	\$0						
Mount Airy ABC Board - 131	\$132,035	\$15,649	\$147,684	-7.12%	\$145,049	\$13,964	\$53,154	\$26	\$0	\$0						
Mount Holly ABC Board - 170	\$131,568	\$1,458	\$133,026	-9.09%	\$146,334	\$0	\$66,925	\$23	\$0	\$0						
Mount Pleasant ABC Board - 68	\$40,051	\$0	\$40,051	0.19%	\$39,974	\$0	\$3,510	\$23	\$14,207	\$22						
Murphy ABC Board - 138	\$161,475	\$10,401	\$171,876	-2.74%	\$165,716	\$11,010	\$80,712	\$31	\$0	\$0						
Nash County ABC Board - 69	\$619,481	\$63,600	\$683,081	-7.20%	\$647,588	\$88,471	\$224,012	\$25	\$0	\$0						
New Hanover County ABC Board - 70	\$1,832,274	\$878,930	\$2,711,204	-1.04%	\$1,855,834	\$883,800	\$1,111,129	\$31	\$0	\$0						
Newton Grove ABC Board - 71	\$33,007	\$406	\$33,413	-2.21%	\$33,290	\$878	\$8,747	\$18	\$0	\$0						
North Wilkesboro ABC Board - 72	\$75,856	\$5,236	\$81,092	-10.17%	\$84,979	\$5,292	\$30,353	\$22	\$0	\$0						
Northampton County ABC Board - 73	\$78,355	\$0	\$78,355	-6.81%	\$84,080	\$0	\$7,202	\$21	\$0	\$0						
Norwood ABC Board - 74	\$32,317	\$1,209	\$33,526	-14.03%	\$38,297	\$700	\$12,844	\$25	\$0	\$0						
Oak Island ABC Board - 166	\$121,818	\$40,315	\$162,133	5.29%	\$119,878	\$54,106	\$71,882	\$30	\$0	\$0						
Ocean Isle Beach ABC Board - 75	\$77,746	\$28,764	\$106,510	3.08%	\$72,478	\$30,854	\$50,642	\$34	\$0	\$0						
Onslow County ABC Board - 76	\$830,427	\$267,393	\$1,097,820	-0.68%	\$841,719	\$263,659	\$506,605	\$31	\$0	\$0						
Orange County ABC Board - 77	\$927,820	\$314,183	\$1,242,003	0.71%	\$926,148	\$307,074	\$596,195	\$31	\$0	\$0						
Panlico County ABC Board - 78	\$86,135	\$5,892	\$92,027	-0.54%	\$87,463	\$5,060	\$43,808	\$32	\$5,192	\$49						
Pasquotank County ABC Board - 79	\$213,136	\$44,066	\$257,202	5.58%	\$201,991	\$41,612	\$99,776	\$28	\$0	\$0						
Pender County ABC Board - 81	\$343,682	\$33,321	\$377,003	1.48%	\$342,468	\$29,019	\$187,239	\$28	\$0	\$0						
Person County ABC Board - 82	\$185,608	\$12,451	\$198,059	-5.74%	\$194,674	\$15,454	\$65,459	\$25	\$0	\$0						
Pilot Mountain ABC Board - 176	\$57,795	\$713	\$58,508	4.47%	\$55,560	\$445	\$27,144	\$25	\$0	\$0						
Pitt County ABC Board - 83	\$977,752	\$260,059	\$1,237,811	-1.29%	\$986,455	\$267,533	\$443,485	\$25	\$0	\$0						
Pittsboro ABC Board - 84	\$74,450	\$2,653	\$77,103	-2.17%	\$75,157	\$3,653	\$40,221	\$28	\$0	\$0						
Randleman ABC Board - 85	\$90,739	\$5,315	\$96,054	-7.66%	\$94,941	\$9,082	\$39,166	\$26	\$0	\$0						
Red Springs ABC Board - 119	\$53,254	\$0	\$53,254	-8.97%	\$58,499	\$0	\$13,210	\$21	\$0	\$0						

Board	Retail Sales		MIB Sales		Total Sales	% Change	Prev. Year		Prev. Year		Credit		Average		Debit		Average	
	Retail Sales	MIB Sales	Retail Sales	MIB Sales			Retail	MIB	Sales	Credit	Average	Credit	Sales	Credit	Sales	Debit	Sales	Debit
Reidsville ABC Board - 86	\$146,300	\$9,441	\$155,741	-5.23%	\$152,294	\$12,036	\$51,753	\$25	\$0	\$0								
Rockingham ABC Board - 87	\$132,805	\$12,865	\$145,670	0.44%	\$136,346	\$8,683	\$41,314	\$23	\$0	\$0								
Roseboro ABC Board - 88	\$51,210	\$0	\$51,210	-3.98%	\$53,333	\$0	\$14,587	\$20	\$0	\$0								
Rowan/Kannapolis ABC Board - 89	\$683,999	\$62,050	\$746,049	-3.69%	\$707,515	\$67,091	\$319,598	\$24	\$0	\$0								
Rowland ABC Board - 90	\$15,204	\$0	\$15,204	-15.56%	\$18,005	\$0	\$2,918	\$0	\$0	\$18								
Rutherfordton ABC Board - 135	\$76,066	\$10,448	\$86,514	0.56%	\$77,041	\$8,994	\$35,295	\$28	\$0	\$0								
Saint Pauls ABC Board - 91	\$71,421	\$0	\$71,421	-14.55%	\$83,585	\$0	\$21,585	\$22	\$0	\$0								
Sanford ABC Board - 92	\$310,705	\$33,114	\$343,819	-3.40%	\$316,586	\$39,346	\$135,150	\$27	\$0	\$0								
Scotland County ABC Board - 93	\$122,504	\$5,703	\$128,207	-10.77%	\$137,321	\$6,358	\$40,362	\$24	\$0	\$0								
Shallotte ABC Board - 94	\$99,864	\$13,258	\$113,122	6.20%	\$91,375	\$15,142	\$48,328	\$29	\$0	\$0								
Shelby ABC Board - 122	\$22,600	\$20,706	\$273,306	-6.17%	\$266,503	\$24,760	\$96,272	\$26	\$0	\$0								
Siler City ABC Board - 149	\$80,330	\$2,992	\$83,322	-10.14%	\$88,449	\$4,279	\$33,218	\$25	\$0	\$0								
Southport ABC Board - 95	\$156,732	\$34,471	\$191,203	5.81%	\$131,958	\$48,750	\$98,995	\$34	\$0	\$0								
Sparta ABC Board - 96	\$43,435	\$2,135	\$45,570	-0.48%	\$43,907	\$1,884	\$18,463	\$31	\$0	\$0								
Spruce Pine ABC Board - 177	\$71,510	\$8,385	\$79,895	-5.00%	\$76,759	\$7,337	\$30,866	\$27	\$0	\$0								
Statesville ABC Board - 120	\$330,026	\$43,617	\$373,643	-3.58%	\$340,733	\$46,764	\$151,232	\$27	\$0	\$0								
Sunset Beach ABC Board - 97	\$101,122	\$11,563	\$112,685	-3.23%	\$100,838	\$15,612	\$61,224	\$33	\$0	\$0								
Sylva ABC Board - 98	\$162,143	\$45,587	\$207,730	-2.87%	\$168,393	\$45,472	\$0	\$0	\$0	\$0								
Tabor City ABC Board - 139	\$47,246	\$0	\$47,246	-13.96%	\$54,910	\$0	\$11,855	\$23	\$0	\$0								
Thomasville ABC Board - 167	\$155,632	\$11,351	\$166,983	-20.91%	\$201,352	\$9,771	\$61,304	\$25	\$0	\$0								
Triad Municipal ABC Board - 115	\$2,172,834	\$466,060	\$2,638,894	-1.39%	\$2,222,095	\$453,921	\$1,181,667	\$29	\$0	\$0								
Troyon ABC Board - 100	\$23,572	\$3,569	\$27,141	1.08%	\$22,684	\$4,167	\$12,668	\$26	\$0	\$0								
Tyrrell County ABC Board - 101	\$20,704	\$303	\$21,007	-1.14%	\$21,012	\$237	\$6,250	\$27	\$0	\$0								
Valdese ABC Board - 182	\$58,685	\$4,482	\$63,167	7.73%	\$55,208	\$3,429	\$7,394	\$27	\$15,623	\$23								
Vance County ABC Board - 102	\$236,862	\$9,837	\$246,699	-6.96%	\$250,210	\$14,937	\$83,305	\$25	\$0	\$0								
Wadesboro ABC Board - 103	\$91,637	\$2,496	\$94,133	-6.09%	\$97,795	\$2,441	\$26,887	\$23	\$0	\$0								
Wake County ABC Board - 104	\$5,029,960	\$1,897,769	\$6,927,729	0.40%	\$5,099,090	\$1,801,231	\$1,843,335	\$34	\$1,555,098	\$27								
Wallace ABC Board - 105	\$98,503	\$7,416	\$105,919	-4.10%	\$101,882	\$8,563	\$31,653	\$25	\$0	\$0								
Walnut Cove ABC Board - 106	\$57,164	\$0	\$57,164	-9.53%	\$63,197	\$0	\$22,526	\$25	\$0	\$0								
Warren County ABC Board - 107	\$146,937	\$6,923	\$153,860	-1.58%	\$152,180	\$4,145	\$61,437	\$29	\$0	\$0								
Warsaw ABC Board - 108	\$37,473	\$161	\$37,634	-13.90%	\$43,709	\$0	\$9,253	\$23	\$0	\$0								

Board	Retail Sales	MIB Sales	Total Sales	% Change	Prev. Year Retail	Prev. Year MIB	Credit Sales	Average Credit	Debit Sales	Average Debit
Washington County ABC Board - 109	\$61,705	\$1,196	\$62,901	-6.27%	\$65,483	\$1,624	\$21,198	\$29	\$0	\$0
Waxhaw ABC Board - 124	\$98,907	\$12,505	\$111,412	2.98%	\$99,338	\$8,845	\$69,207	\$30	\$0	\$0
Wayne County ABC Board - 110	\$500,490	\$63,900	\$564,390	-4.73%	\$521,094	\$71,348	\$0	\$0	\$0	\$0
Waynesville ABC Board - 111	\$137,398	\$18,760	\$156,158	-6.14%	\$151,073	\$15,304	\$44,398	\$32	\$23,012	\$23
Weaverly ABC Board - 175	\$153,343	\$6,104	\$159,447	2.43%	\$149,975	\$5,688	\$8,814	\$28	\$0	\$0
West Columbus ABC Board - 18	\$48,029	\$0	\$48,029	-7.55%	\$51,953	\$0	\$11,930	\$21	\$0	\$0
West Jefferson ABC Board - 161	\$92,796	\$4,459	\$97,255	-7.93%	\$100,397	\$5,236	\$42,984	\$31	\$0	\$0
Whiteville ABC Board - 112	\$72,994	\$5,420	\$78,414	-8.73%	\$77,564	\$8,334	\$25,325	\$24	\$0	\$0
Wilkesboro ABC Board - 113	\$106,846	\$11,903	\$118,749	-4.36%	\$109,287	\$14,874	\$51,008	\$26	\$0	\$0
Wilson County ABC Board - 114	\$458,058	\$43,851	\$501,909	-5.29%	\$487,665	\$42,305	\$55,722	\$35	\$127,000	\$22
Woodfin ABC Board - 171	\$98,368	\$1,530	\$99,898	-1.20%	\$98,196	\$2,917	\$63,112	\$30	\$0	\$0
Youngsville ABC Board - 117	\$60,512	\$0	\$60,512	-8.66%	\$66,246	\$0	\$30,291	\$24	\$0	\$0
TOTALS:	\$48,962,202	\$12,689,174	\$61,651,376	-2.13%	\$50,344,696	\$12,650,871	\$21,253,307	\$27	\$4,530,574	\$25

MONTHLY FINANCIAL STATEMENT
MONTGOMERY ABC BOARD

P.O. Box 279
Biscoe, NC 27209

(910) 428-2231

MONTH/YEAR

April, 2012

FIDELITY BANK (CHECKING)	\$57,976.00
FIRST BANK (CREDIT CARDS)	<u>4,308.27</u>

TOTAL	\$62,284.27
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ACCOUNTS PAYABLE	\$ 40,712.53
TRUCK DELIVERY DATE	05/15/12

INVENTORY	\$289,495.42
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MARCH SALES

BISCOE SALES	\$ 61,208.95
MT. GILEAD SALES	<u>25,984.40</u>

TOTAL	\$ 87,193.35
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STORE SALES	\$ 87,193.35
MIXED BEVERAGE SALES	<u>3,462.30</u>

GRAND TOTAL ALL SALES	\$ 90,655.65
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MONTGOMERY ABC
PROPOSED BUDGET
July 1, 2012 - June 30, 2013

BE IT ORDAINED, by the Montgomery ABC Board, of Montgomery County, North Carolina, the following FY 2013 Budget establishing revenues and setting expense appropriations funded by said revenues, is hereby made available for public review and scheduled for a public hearing on Wednesday, May 16, 2012 at 3:00 pm in the Biscoe ABC Store Office.

TOTAL REVENUES		\$	1,260,187.00
TOTAL APPROPRIATIONS		\$	<u>1,260,187.00</u>
TAXES	\$ 284,265.00		
COST OF SALES	\$ 667,876.00		
STORE COSTS	\$ 277,046.00		
ADMINISTRATIVE	\$ 31,000.00		
		<u>\$</u>	<u>-</u>

SECTION 1. ESTIMATED REVENUES		AMOUNT	
Liquor Sales		\$	1,198,602.00
Mixed Beverage Sales		\$	61,475.00
Investment Income		\$	<u>110.00</u>
TOTAL REVENUES		\$	1,260,187.00 1,266,187.00

SECTION 2. ESTIMATED APPROPRIATIONS

TAXES

	AMOUNT
NC Excise Tax	\$ 273,565.00
Mixed Beverage Taxes	\$ 5,200.00
Rehabilitation Tax	\$ 5,500.00
TOTAL TAXES	\$ 284,265.00

COST OF SALES:

Cost of Liquor Sold	\$ 667,876.00
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OPERATING EXPENSES:

Salaries and Wages	\$ 171,840.00
Payroll Taxes	\$ 13,642.00
Retirement	\$ 8,600.00
Group Health Insurance	\$ 29,800.00
Insurance and Bonds	\$ 8,400.00
Legal & Audit (Admin)	\$ 6,100.00
Board Member Meeting Fees (Admin)	\$ 4,800.00
Travel (Admin)	\$ 800.00
Building-Grounds Maintenance	\$ 2,500.00
Equipment Repair, Licenses, Taxes	\$ 10,700.00
Dues, Subscriptions, Advertising	\$ 750.00
Utilities	\$ 21,600.00
Office Supplies (Admin)	\$ 2,200.00
Store Supplies, Bags	\$ 5,800.00
Unloading	\$ 840.00
Credit Card Fees	\$ 8,050.00
Bank Charges (Admin)	\$ 2,000.00
Debt Service Equipment (50% Admin)	\$ 5,424.00
Projected Profit Distribution as Chartered	\$ 2,000.00
Law Enforcement	\$ 1,200.00
Contingency Fund	\$ ^{7,000} 1,000.00
TOTAL OPERATING EXPENSES	\$ 308,046.00 314,046.00
TOTAL OF ALL APPROPRIATIONS	\$ 1,260,187.00 1,266,187

MONTGOMERY ABC
REVISED BUDGET
July 1, 2011 - June 30, 2012

BE IT ORDAINED, by the Montgomery ABC Board, of Montgomery County, North Carolina, the following revisions to the FY 2012 Approved Budget, are hereby approved on this the ____ Day of May, 2012.

Benton Hatthcock, Chairman

Phillip Richardson, Budget Officer

Mary O'Brien, Secretary

	BUDGET	REVISION	REVISED BUDGET
TOTAL REVENUES	\$ 1,244,387.00		\$ 1,244,387.00
TOTAL APPROPRIATIONS	\$ 1,244,387.00		\$ 1,244,387.00
TAXES	\$ 281,925.00		\$ -
COST OF SALES	\$ 665,350.00		\$ -
STORE COSTS	\$ 268,878.00		\$ -
ADMINISTRATIVE	\$ 28,234.00		\$ -

	BUDGET	REVISION	REVISED BUDGET
SECTION 1. ESTIMATED REVENUES			
Liquor Sales	\$ 1,172,002.00	\$ 23,274.00	\$ 1,195,276.00
Mixed Beverage Sales	\$ 72,250.00	\$ (23,274.00)	\$ 48,976.00
Investment/Other Income	\$ 135.00	\$ -	\$ 135.00
TOTAL	\$ 1,244,387.00	\$ -	\$ 1,244,387.00

SECTION 2. ESTIMATED APPROPRIATIONS		AMOUNT	REVISION	REVISED BUDGET	EXPLANATION
NC Excise Tax	\$	262,350.00	\$10,000.00	272,350.00	Adjust to Estimated Actual
Mixed Beverage Taxes	\$	6,200.00	-\$1,900.00	4,300.00	Adjust to Estimated Actual
Rehabilitation Tax	\$	4,950.00	\$325.00	5,275.00	Adjust to Estimated Actual
Cost of Liquor Sold	\$	667,150.00	-\$1,800.00	665,350.00	Adjust to Estimated Actual
Salaries and Wages	\$	172,240.00	-\$5,000.00	167,240.00	Adjust to Estimated Actual
Payroll Taxes	\$	13,788.00	-\$1,050.00	12,738.00	Adjust to Estimated Actual
Retirement	\$	8,534.00	\$0.00	8,534.00	
Group Health Insurance	\$	30,500.00	-\$500.00	30,000.00	Adjust to Estimated Actual
Insurance and Bonds	\$	8,300.00	-\$300.00	8,000.00	Adjust to Estimated Actual
Legal & Audit (Admin)	\$	5,600.00	\$400.00	6,000.00	Adjust to Estimated Actual
Board Member Meeting Fees (Admin)	\$	4,275.00	-\$65.00	4,210.00	Adjust to Estimated Actual
Travel (Admin)	\$	800.00	\$0.00	800.00	
*Store-Grounds Maintenance	\$	3,000.00	-\$1,500.00	1,500.00	Adjust to Estimated Actual
*Equipment (Maintenance+License) (Admin)	\$	10,095.00	\$0.00	10,095.00	
*Dues & Advertising Subscriptions (Admin)	\$	350.00	\$200.00	550.00	Adjust to Estimated Actual
*Utilities	\$	21,418.00	\$0.00	21,418.00	
Office Supplies (Admin)	\$	1,100.00	\$778.00	1,878.00	Adjust to Estimated Actual
Store Supplies & Bags	\$	3,442.00	-\$700.00	2,742.00	Adjust to Estimated Actual
Unloading	\$	720.00	\$0.00	720.00	
Credit Card Fees	\$	7,600.00	\$410.00	8,010.00	Adjust to Estimated Actual
Bank Charges (Admin)	\$	1,675.00	\$250.00	1,925.00	Adjust to Estimated Actual
Debt Service Equipment (50% Admin)	\$	5,100.00	\$452.00	5,552.00	Adjust to Estimated Actual
Projected Profit Distribution as Chartered	\$	3,000.00	\$1,000.00	4,000.00	
Law Enforcement	\$	1,200.00	-\$1,000.00	200.00	Adjust to Estimated Actual
Contingency Fund	\$	1,000.00	\$0.00	1,000.00	Left for Last of Year Adjustments
TOTAL OF ALL APPROPRIATIONS	\$	1,244,387.00	\$	1,244,387.00	

NOTE:

*The Following Line Items Were Combined for Efficiency in Budget Administration as Recommended by the NCABC.

1. Store and Grounds Maintenance
2. Equipment and Software License Expense
3. Dues and Advertising
4. Utilities and Telephone
5. Store Supplies and Bags